

# **We are seeking candidates for the role of “*Client Support Manager”* to support our national sales efforts.**

Pursue your vision.

## Leadership Opportunities

Work with national &

International thought leaders.

## Full Range of Products & Services

role

The

Autonomous schedule management.

Create & own client support strategies.

## Join a Successful Team

## Generous Compensation

30 years in K-12, 20 active consultants.

Exemplary clients.

Revenue sharing opportunities.

Not compensation limitations.

### **Web**

**www.jgconsulting.us**

**www.newschoolhero.org**

### **CONTACT**

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**James@jgconsulting.us**

### **ORGaniZATIONS**

**JG Consulting**

**New School Hero**

# **MENTOR | RECRUIT | SUPPORT**

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| **Qualifications*** Strategic, hands-on sales support with a proven track record of sales growth within the K-12 education market;
* Demonstrable passion about the K-12 education market;
* Proven strategic thinking skills, exceptional problem solving skills;
* Excellent presentation skills with a propensity for learning new skills;
* The ability to communicate effectively with K-12 education organizations;
* Approximately 3-5 years sales experience with a proven track record of territory management and exceptional client relations;
* Strong negotiation, interpersonal, organizational, verbal and written communication skills required;
* Bachelor’s Degree.
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| **Roles & Responsibilities****Educational Partnerships (Sales Support)*** Provide client support in collaboration with the Company’s management;
* Work with the Company to identify appropriate, company-wide solutions for supporting our clients including K-12 and organizational partners;
* Demonstrate deep understanding of all Company services along with knowledge of how they can best support specific educational partners;
* Provide consultative services to mutually agreed upon educational partners, using a consultative approach.

 **Implementation/Account Management*** Work with the Company to ensure successful implementation with educational partners.

**Stakeholder Support*** Support, maintain and strengthen relationships with key stakeholders.
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Join

our team