

# **We are seeking candidates for the role of “*Client Support Manager”* to support our national sales efforts.**

Pursue your vision.

## Leadership Opportunities

Work with national &

International thought leaders.

## Full Range of Products & Services

role

The

Autonomous schedule management.

Create & own client support strategies.

## Join a Successful Team

## Generous Compensation

30 years in K-12, 20 active consultants.

Exemplary clients.

Revenue sharing opportunities.

Not compensation limitations.

### **Web**

**www.jgconsulting.us**

**www.newschoolhero.org**

### **CONTACT**

**JAMES GUERRA**

**James@jgconsulting.us**

### **ORGaniZATIONS**

**JG Consulting**

**New School Hero**

# **MENTOR | RECRUIT | SUPPORT**

|  |
| --- |
| **Qualifications**   * Strategic, hands-on sales support with a proven track record of sales growth within the K-12 education market; * Demonstrable passion about the K-12 education market; * Proven strategic thinking skills, exceptional problem solving skills; * Excellent presentation skills with a propensity for learning new skills; * The ability to communicate effectively with K-12 education organizations; * Approximately 3-5 years sales experience with a proven track record of territory management and exceptional client relations; * Strong negotiation, interpersonal, organizational, verbal and written communication skills required; * Bachelor’s Degree. |

|  |
| --- |
| **Roles & Responsibilities**  **Educational Partnerships (Sales Support)**   * Provide client support in collaboration with the Company’s management; * Work with the Company to identify appropriate, company-wide solutions for supporting our clients including K-12 and organizational partners; * Demonstrate deep understanding of all Company services along with knowledge of how they can best support specific educational partners; * Provide consultative services to mutually agreed upon educational partners, using a consultative approach.     **Implementation/Account Management**   * Work with the Company to ensure successful implementation with educational partners.   **Stakeholder Support**   * Support, maintain and strengthen relationships with key stakeholders. |

Join

our team